



Advertisement

Manager - Sales & Marketing (Showroom)

Vacancy

Not specific

Job Context

Bake Tech Corporation is a professional bakery machinery and modern kitchen equipment supplying unit of TECHNO PLAST CONSULTANCY. Available stock from world class manufacturer European and Asian imported machinery and kitchen equipment for Industry.

Job Responsibilities

- Will be responsible for Marketing and Sales of all kinds of Bakery & Kitchen Machinery, Packing Machinery, Water Treatment Plant as well as industrial machinery to achieve top line market and revenue and also brand objectives
- Prepare Business Plan on Business design, structure, process, operating plan and financial model.
- You'll be responsible for supreme sales in a yearly target basis incumbent by Management
- Develop and adjust sales & marketing strategies to qualify for market trend, competitors and customers
- Build up company's reputation through marketing channel & public relation etc.
- Conduct effective and accurate market research and apply this information to increase market size
- Ability to communicate effectively in answering question, making presentation, market visiting etc.
- Daily, weekly, Bi-monthly, monthly, quarterly, half-yearly & yearly report relating to showroom operation & sales to your reporting boss
- You may be assigned to execute additional task as and when required by President & CEO, GM or Management

Employment Status

Full-time

Workplace

- Work at office



Educational Requirements

- Bachelor of Business Administration (BBA) in Marketing, Master's degree in any discipline
- Skills Required: Computer skills with Microsoft Excel, Excellent communication and presentation skills, Sales & Marketing

Experience Requirements

- At least 5 year(s)
- The applicants should have experience in the following area(s):
Bakery items, bakery machine, Customer Development, Sales & Marketing
- The applicants should have experience in the following business area(s):
Bakery (Cake, Biscuit, Bread)

Additional Requirements

- Only males are allowed to apply
- Candidates having working experience with bakery & kitchen equipment will be preferred

Job Location: Dhaka

Salary: Negotiable

Compensation & Other Benefits

- T/A, Mobile bill
- Lunch Facilities: Partially Subsidize
- Salary Review: Yearly
- Festival Bonus: 2
- As per company policy

Job Source

Bdjobs.com Online Job Posting.

If you are interested to apply this position, please send your CV to hr2.tpc@gmail.com and tpcseniorhr@gmail.com before April 17, 2021. Or Online apply please click the link <http://jobs.bdjobs.com/JobDetails.asp?id=966262>